



14500 N. Northsight Blvd., Suite 108
Scottsdale, Arizona 85260

Plato REO Team

ATTENTION LENDERS AND ASSET MANAGERS!!!

I would like to introduce myself to you as a broker to represent REO liquidation for your company in the Phoenix Metro Area of Arizona. I am the Team Leader of The Plato REO Team at RealEstate.com Realtors. We specialize in Listing, Selling and Managing REO properties for various banks and lending institutions. We are a proven and recognized REO team in the Phoenix Metro area of Arizona. Our objective is to efficiently and effectively manage your REO portfolio to dispose of non-performing assets quickly and for the highest price while minimizing your liability exposure. We are always looking to expand our portfolio and client base. We are committed to your success in the sale and management of your REO portfolio and it is our commitment to deliver outstanding results on every opportunity. We are very responsive and are readily available to answer your call and/or reply by email to address your needs promptly and efficiently. We are familiar with the popular platforms including REOTrans, Res.Net and DispoSolutions.

Our goal is to bring top dollar on your non-performing assets...and do it in less time while minimizing liability.

SERVICES WE PROVIDE TO LENDERS AND ASSET MANAGERS

- Same day occupancy verifications
- Fast "Cash for Keys" transactions with occupants.
- Complete and Accurate interior and exterior BPOs with photos
- Weekly property checks
- Professional photos on all properties
- Virtual tours
- Extensive marketing
- On-site property preservation
- Locksmith services / Re-keys
- Trash outs / Debris removal services
- Janitorial services
- Lawn care / Landscaping
- Evictions
- Repairs & Remodeling
- Boarding / Securing
- Toxic mold inspection and remediation
- Most importantly, Quick Asset Disposition

For more information, please contact:



Ray Plato

Ray Plato - REALTOR®
480-206-7340 direct
480-586-2270 e-fax
Ray@PlatoTeam.com

*"Your interests
are our priority."*



www.RayPlato.com

www.ValleyBankOwnedHomes.com

www.PlatoTeam.com

REO Broker / Agent Application

Please complete all information below. If applying as an Agent, information on sponsored Broker must also be completed.

BROKER				
General Contact Information				
Broker Name	Company	Office Phone	Cell Phone	Fax
Victoria Locatelli	LendingTree dba RealEstate.com	(520) 797-1771	(520) 266-3056	(520) 797-0909
Street		City	State	Zip
10355 N La Canada Drive Suite #117		Tucson	AZ	85737
				Email
				victoria.locatelli@realestate.com
State License		Insurance		Zip Codes Served
License Number	LC579724002	Policy Number	EPG0009210	<i>(separate each by commas)</i> See Attached List
Expiration Date	6/30/2012	Malpractice Carrier	July 16, 2009 - July 16th, 2010	
Tax ID Number	25-1795344	RII Insurance Company		
		Coverage Amount		
			\$1,000,000 per claim / \$2,000,000 policy period aggregate	
Experience				
Please list financial institutions and/or investors (Fannie, Freddie, HUD, etc) for which you have actively marketed properties?				
1 Fannie Mae				
2 DHI Mortgage				
3 National Bank of Arizona				
4 Chevy Chase Bank				
5 406 Real Estate Services				

AGENT				
General Contact Information				
Agent Name	Company Name	Office Phone	Cell Phone	Fax
Raymond Plato, PLLC	RealEstate.com Realtors	480-941-1010	480-206-7340	480-586-2270
Street		City	State	Zip
14500 N. Northsight Blvd. Suite #108		Scottsdale	Arizona	85260
				Email
				ray@platoteam.com
State License		Insurance		Zip Codes Served
License Number	SA558719000	Policy Number	EON G21653329 001	<i>(separate each by commas)</i> See Attached List
Expiration Date	2/28/2013	Malpractice Carrier	Illinois Union Insurance Company	
Tax ID Number	26-4423682	Coverage Amount		
			\$1,000,000 per claim / \$2,000,000 policy period aggregate	
Experience				
Please list financial institutions and/or investors (Fannie, Freddie, HUD, etc) for which you have actively marketed properties?				
1 Pro-Teck Valutaion Services - BPO's				
2 Clear Capital - BPO's				
3 Completed Short-Sale Listings w/ numerous lenders including Countrywide, Bank of America, Chase, Aurora Loan Services, Flagstar Mortgage and more.				
4 Considerable experience working with REO transactions.				
5 REOTrans / RES.net Member				



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The Plato Team



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Plato REO Team - Zip Codes Serviced

RealEstate.com Realtors has Arizona offices in Scottsdale, Tucson, Green Valley, Oro Valley and Sierra Vista servicing:

Maricopa County
Pinal County
Pima County
Cochise County

The Plato Team headed up by Ray Plato services the following zip codes in Maricopa and Pinal Counties:

85000,85001,85002,85003,85004,85005,85006,85007,85008,85009,85010,85011,85012,85013,85014,85015,85016,85017,85018,85019,85020,85021,85022,85023,85024,85025,85026,85027,85028,85029,85030,85031,85032,85033,85034,85035,85036,85037,85038,85039,85040,85041,85042,85042,85043,85044,85045,85046,85048,85050,85051,85053,85054,85055,85060,85061,85062,85063,85064,85065,85066,85067,85068,85069,85070,85071,85072,85073,85074,85075,85076,85077,85078,85079,85080,85082,85083,85085,85085,85086,85087,85098,85099,85201,85202,85203,85204,85205,85206,85207,85208,85209,85210,85211,85212,85213,85214,85215,85216,85224,85225,85226,85227,85233,85234,85236,85240,85242,85244,85246,85248,85249,85250,85251,85252,85253,85254,85255,85256,85257,85258,85259,85260,85261,85262,85263,85264,85266,85267,85268,85269,85271,85274,85275,85277,85280,85281,85282,85283,85284,85285,85286,85287,85289,85290,85295,85296,85297,85297,85298,85299,85301,85302,85303,85304,85305,85306,85307,85308,85309,85310,85311,85312,85313,85318,85320,85322,85323,85326,85327,85329,85331,85335,85337,85338,85339,85340,85342,85343,85345,85351,85353,85354,85355,85358,85361,85363,85372,85373,85374,85375,85376,85377,85378,85379,85380,85381,85382,85383,85385,85387,85388,85390,85392,85395,85396,85243

Cities Serviced Include:

Ahwatukee, Anthem, Apache Junction, Avondale, Buckeye, Carefree, Cave Creek, Casa Grande, Chandler, El Mirage, Florence, Fountain Hills, Gilbert, Glendale, Gold Canyon, Goodyear, Higley, Laveen, Litchfield Park, Maricopa, Mesa, Paradise Valley, Peoria, Phoenix, Queen Creek, Scottsdale, Sun City, Surprise, Tempe, Sun City, Sun City West, Sunlakes, Surprise, Tempe, Tolleson

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